



International *Business Days*

23, 24 & 25 March 2021

**3 DAYS TO DISCOVER INTERNATIONAL COMPANIES, INTERNATIONAL JOBS FROM EUROPE TO ASIA
IDENTIFY JOB OPPORTUNITIES IN SPORTS AND ENTERTAINMENT, BANKING AND FINANCE,
AND IN LUXURY INDUSTRY IN VARIOUS LOCATIONS**

INTERNATIONAL BUSINESS DAYS

23rd, 24th & 25th of March

+60 international companies
500 international students from 2 Business Schools
pursuing an international career and looking for graduate internships or jobs

As every year the International University of Monaco organizes its “International Business Days”, a yearly event connecting students to business communities, and proposing career opportunities in IUM fields of specializations: Banking and finance, Luxury goods and services, Hospitality, Sport business, international trade.

This year the International University of Monaco, part of the education group Insec U, and ESCE Business school which belongs to the group Insec U as well, joint forces to offer a program covering multiple locations and international opportunities.

THE INTERNATIONAL BUSINESS DAYS 2021 IS AN ONLINE EVENT FOR STUDENTS TO UNDERSTAND JOB MARKETS, SKILLS IN DEMAND AND CONNECT WITH THE RIGHT COMPANIES

The 2021 event is organized around ZOOM webinars of 45 minutes during which company executives and recruiters share their visions on job trends and skills in demand as well as internship or job opportunities.

Students and alumni register for the webinars they wish to attend, could expand their business network within companies, and could apply for advertised positions after the event.

A DIVERSE, TRULY INTERNATIONAL STUDENT BODY 2021



The International University of Monaco's students represent 70 nationalities, speak on average 3 languages, and are enrolled in a Bachelor Program in Business Administration, a Master Program in Finance, International Business Management, in Sport Business Management, in Marketing, in Luxury Management , or in the Monaco MBA program which is ranked 33rd in the Global ranking from the Economist 2020. Premium and Luxury Brands are the primary employers of IUM students, followed by Private Banking and Investment management , and sport and entertainment businesses.



The ESCE International Business School Paris student body includes 67 nationalities with each student mastering the English language and who have the possibility to learn up to three other foreign languages . Ranked 1st post-bac business school in international from the “Etudiant 2021”, ESCE students target working for companies which are developing their business all around the world and focus principally on positions in international business development, Marketing, DigitalMarketing, Luxury Marketing, Finance and Audit.

Tuesday March 23rd - INTERNATIONAL MARKETS

Online - Zoom 1

INTERNATIONAL COMPANIES

9:00 VIE OPPORTUNITIES
BUSINESS FRANCE
10:00 DEL MONTE INT.
11:00 FERRERO

Lunch 1:00 Career Workshop
Time “How to Network Offline and Connect
Online?”

SPORTS & ESPORTS

2:00 PUMA
3:00 ADIDAS
4:00 PSG FC
5:00 ROSBERG X-TREME
RACING TEAM

Online - Zoom 2

BANKING & FINANCE

10:00 ALTIQA GROUP
11:00 GO ON GROUP
12:00 SINGAPORE FINANCIAL CAREERS
Alumni Testimonial : Working in
Finance in Singapore – ANZ Singapore

BANKING & FINANCE

UK FINANCIAL INSTITUTIONS
AFTER BREXIT
2:00 CARNEGIE CONSULTING
PUTNAM INVESTMENTS Ltd
FISHER INVESTMENT Ltd

LUXEMBOURG
4:00 EY LUXEMBOURG
5:00 KPMG LUXEMBOURG

Online - Zoom 3

INTERNATIONAL LUXURY BRANDS

9:00 LOUIS VUITTON
10:00 PRADA
11:00 HERMES DUBAI

12:30 Career Workshop
“Stage Global USA & ASIA”

INTERNATIONAL LUXURY BRANDS

2:00 BIP CONSULTING
3:00 RICHEMONT EUROPE

Special Focus
5:00 LATIN GRAMMY AWARDS
“Succeeding in a male dominated industry”

Wednesday March 24th - PARIS, international opportunities by French HQs companies

Online - Zoom 1

SPORTS & ESPORTS

9:00 - 12:00 SPORT CARRIERES

Lunch Time 12:30 Career Workshop
"Interview Techniques A to Z"

SPORTS & ESPORTS

2:00 NICE CACTUS
3:00 MONACO ESPORT FÉDÉRATION
4:00 AS MONACO ESPORTS TEAM

Online - Zoom 2

PARIS OPPORTUNITIES

9:00 SPORT HEROES
10:00 ACCOR
11:00 COURTYARD HOTELS
(MARIOTT)

12:00 MONDELEZ INTERNATIONAL
1:00 HC AZUR

PARIS OPPORTUNITIES

2:00 GROUPE FIGARO
3:00 SOCIÉTÉ GÉNÉRALE

Online - Zoom 3

INTERNATIONAL LUXURY BRANDS

9:00 VISTAJET
10:00 LABELLIUM
11:00 ST DUPONT

12:30 Career Workshop
"Networking role-playing session"

BANKING & FINANCE

2:00 8 ADVISORY EUROPE
3:00 EY MONACO
4:00 ROTHSCHILD MARTIN MAUREL

Thursday March 25th - MONACO

Online - Zoom 1

MONACO JOB MARKETS

9:00 CID - CAROLINE FRISENBERG
 10:00 MADSEN SCRIPPS
 11:00 DIETSMANN
 12:00 MITTON WINES

Lunch 1:00 Career Workshop
 Time "Influence your Virtual Career Inter-
 view"

SPORTS & ESPORTD

2:00 AS MONACO
 3:00 M&C SAATCHI
 4:00 IQONIQ

Online - Zoom 2

BANKING & FINANCE

9:00 S&P GLOBAL PARIS
 10:00 UBS
 11:00 CMB
 12:00 JULIUS BÄR

1:00 Career Workshop
 "The Job Exploration" - Hosted by Joy
 Souillart

BANKING & FINANCE

2:00 MOORE STEPHENS
 3:00 CAISSE D'EPARGNE
 4:00 ENNESS MONACO
 5:00 GFG ASSET MANAGEMENT

Online - Zoom 3

HOSPITALITY & EVENTS

9:00 FAIRMONT
 10:00 PHOENIX HOTEL COLLECTION
 11:00 ROUND TABLE DISCUSSION
 "Rethinking events, roles and competencies" -
 Dayone, Raising Stones, InspireMe

YACHTING

1:00 YPY
 2:00 BOATSIDE
 3:00 MED YACHT SERVICES
 4:00 SWISSPATH
 5:00 Y.CO
 5:45 H&H SUPPLY SERVICES

**LIST OF COMPANIES
PRESENTING AT THE IBD 2021
BY INDUSTRY AND MAIN LOCATIONS**

INTERNATIONAL COMPANIES, INTERNATIONAL LOCATIONS

DIETSMANN



Monaco + EMEA

MONDELEZ



Paris

FERRERO



Europe

BUSINESS FRANCE -
VIE



International

FRESH DEL MONTE
PRODUCE



Monaco + EMEA

EVENTS & HOSPITALITY F & B

FAIRMONT



Monaco

ACCOR



Paris

MARRIOTT



Paris

VITRUVIUS
PARTNER GROUP



PHOENIX HOTEL
COLLECTION



France

EVENTS & HOSPITALITY F & B

MITTON WINES



Monaco

HC AZUR



Monaco

INSPIRE ME



Monaco

DAYONE
EVENT



Monaco

RAISING
STONES



French Riviera + Monaco

SPORTS & ENTERTAINMENT

PUMA



Germany

ADIDAS



Germany

PSG - FC



Paris

AS MONACO



Monaco

SPORT CARRIÈRES



France

X TREM RACING TEAM



Monaco, Germany + International

M&C SAATCHI



Europe

ESPORTS

MONACO ESPORTS
FÉDÉRATION



Monaco

AS MONACO
ESPORTS TEAM



Monaco

NICE CACTUS



Europe

LUXURY GOODS - FASHION AND ACCESSORIES

LUXURY GOODS - Others

HERMÈS



Dubai

RICHEMONT



EMEA

LABELLIUM



Europe

PRADA



France + Monaco

LOUIS VUITTON



Monaco + Paris

VISTAJET



Europe

ST DUPONT



Spain

YACHTING

YPY



Monaco

YACHTSIDE



Monaco

BOATSIDE



Monaco

Y.CO



Monaco

MED YACHT SERVICES



Monaco

SWISSPATH



Monaco + Switzerland

H&H SUPPLY SERVICES



Monaco

STRATEGIC/BUSINESS CONSULTING

BIP CONSULTING



Italy + Europe

GO ON CONSULTING



Monaco + Europe

INVESTMENT MANAGEMENT

PUTMAN INVESTMENTS



UK

FISHER INVESTMENTS



UK

AUDIT, FINANCIAL ADVISORY & MULTI FAMILY OFFICES

MOORE STEPHENS



Monaco

EY



Luxembourg

KPMG



Luxembourg

EY



France + Monaco

ALTIQA



Monaco

PRIVATE BANKING & WEALTH MANAGEMENT

ROTHSCHILD
MARTIN MAUREL



Monaco

JULIUS BÄR



Monaco & Switzerland

UBS
WEALTH MANAGEMENT



Monaco

COMPAGNIE MONÉGASQUE
DE BANQUE



Monaco

CORPORATE BANKING & INVESTMENT BANKING

8 ADVISORY GROUP



Europe

ANZ



Singapore

S&P GLOBAL



Paris

CARNEGIE CONSULTING



UK + Europe

CAISSE D'ÉPARGNE
CÔTE D'AZUR



Monaco + France

ENNESS



Monaco + UK

INTERNATIONAL COMPANIES



March 23, 2021 – from 9 am to 9:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_U_sslI2XRVOQU1qqv48waA

www.businessfrance.fr/

Business France is the national agency serving the internationalization of the French economy. It is responsible for the international development of companies and their exports, as well as the prospecting and reception of international investments in France. It promotes the attractiveness and economic image of France, its companies and its territories. It manages and develops the V.I.E (Volontariat International en Entreprise). Created on January 1, 2015, Business France is the result of the merger of UBIFRANCE and AFII (French Agency for International Investments). Business France has 1,500 employees located in France and in 70 countries. It relies on a network of public and private partners.

Laura Gibelin, Campus Manager at Business France, will present the VIE opportunities, the program and how to apply. Please note that you need to be of European citizenship in order to be eligible for the program.



March 23, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_StGffnPuT7S8QjXizujOzQ

<https://freshdelmonte.com/>

Fresh Del Monte Produce Inc. is one of the world's leading vertically integrated producers, marketers and distributors of high-quality fresh and fresh-cut fruit and vegetables, as well as a leading producer and distributor of prepared fruit and vegetables, juices, beverages and snacks in Europe, Africa and the Middle East.

The products worldwide are sold under the DEL MONTE® brand, a symbol of product innovation, quality, freshness and reliability since 1892.

The EMEA Headquarter is based in Monaco and has opened various positions Monaco and Europe, notably in Marketing and Accounting.

Jean-Philippe Chlous, Sr. Director Human Resources Europe & Africa at Del Monte International, will present the company, its international development and career opportunities for both senior and student candidates.

FERRERO

March 23, 2021 – from 11 am to 12:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_vUfBISOXSjuaCGmwL2xDgA

www.ferrero.com

Ferrero has come a long way from the small rooms of the first factory in downtown Alba, Italy – the place where everything started in 1946. With a truly progressive, increasingly global outlook and much-loved brands such as Nutella®, Tic Tac®, Ferrero Rocher®, and Surprise®, today Ferrero products are sold in more than 170 countries. They are part of the collective memory and traditions of consumers all around the world, where they are loved by generations, and internationally recognized as cultural icons. What is the secret to this global success? Nearly 40,000 people across 55 countries, all dedicated to delivering the care and quality needed to craft a business, careers and brands.

Briano Olivares, Chief Strategic R&D Officer, will present the recent developments of Ferrero, its unique organization fostering innovation in Marketing and products, and will share his tips and hints for students interested in applying for Ferrero.

Simran Singh is Scientific Strategist at Ferrero and will describe her journey in the R&D department of Ferrero, the “innovation LAB” of the group.

WORKSHOPS



March 23, 2021 – from 1 pm to 1:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_CuRBrKeZR_iokqeXL92V7w

www.frisenbergassociates.com

www.luca-signoretti.com

The Workshop **“How to Network offline and connect online?”** lead by Caroline Frisenberg and Luca Signoretti, will focus on Dos and Don'ts on networking both online and offline. How to identify, prepare and reach out to people. How to grow once network online and prepare for a personal meeting.

Frisenberg J. & Associates is a trusted and respected provider of retained executive search – also providing a vast network of highly skilled Coaches, Sales Training Professionals, Motivational Coaches and Management Consultants. Frisenberg J. & Associates helps businesses to perfect their people strategies through tailored human resources solutions, strategies, training, and coaching.

Leadership Evolution. Today's leaders need all the extra support they can get to win in this highly complex and uncertain world. Our mission is to help leaders adopt an innovative mindset, skillset, and new tools to become more resourceful as today's fast-paced and ambiguous reality requires novel and highly diverse resources. Those leaders who are able to secure access to these resources both from inside and outside their organization will enjoy a game-changing advantage for themselves, their teams, and their enterprises.

This Workshop is targeted for Master and MBA Students as well as alumni.



March 23, 2021 – from 12:30 pm to 1:30 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_5KfB1HO-QK6_rXYj8DWpCg

www.stage-global.com

Join Claudia Santana on March 23, 2021 to explore the options available for an **international internship**, the benefits and challenges of an international program, COVID-19 considerations, and many other aspects to help you achieve the experience of a lifetime!

Are you interested in embarking in a professional experience abroad, but not sure where to start? Let Stage-Global guide you through the basics of finding a professional internship or traineeship in countries such as The United States, multiple locations in Europe, and Asia and Mauritius.

Stage-Global is one of the leading Internship Placement Agencies in The Netherlands, with over 10 years of experience helping students and young professionals to find meaningful internship and traineeship opportunities around the world. Our main goal is to provide students with paid internship opportunities to get meaningful hands-on experience in their field of study. We also provide all the support you need to navigate with the intricate processes of arranging international programs, including housing, visas, bank accounts, and many other administrative aspects of your travels.

This Workshop is targeted for all degrees.

SPORTS & ESPORTS



March 23, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_Mh0Uq9UeQk6a7BF15xe8Bg

www.us.puma.com

At PUMA, we are in constant pursuit of faster. That extends beyond our support of the fastest athletes in the world. We also work to be fast in how we adapt to and connect with the constantly changing world around us. Through innovative design, iconic footwear and apparel, and authentic partnerships, we aim to always push what's next in both sport and culture. That hustler's spirit can be felt across PUMA categories, partnerships, offices, and countries. Moreover, we are always in search of talent that can help us set the pace at which sport and culture collide, as well as finding better ways to connect and collaborate with our communities. PUMA supports over 14,000 employees across 120+ countries. The PUMA Group owns the brand PUMA, Cobra Golf and stichd, and is headquartered in Herzogenaurach, Germany.

Franco de Togni, Senior Manager BU Football Licensed, will present Puma, share specific insights on the Football licensed challenge, as well as the challenges the Covid-19 pandemic has brought and how Puma faced it.



March 23, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_f7DLj-XQeX1luSfbpjDw

www.adidas.com

Adidas has its roots in Germany but we are a truly global company. Around the world we employ over 62,000 people. At our global HQ in Herzogenaurach, Germany, our teams are made up of people from over 100 different nations. These numbers alone can easily suggest that adidas is quite a large and also multifaceted organization. True. But we keep things simple, lean, and fast. And we will use this approach now to give an overview of what our company is all about.

Christiaan Barnard, Global Senior Product Manager - Licensed Football Apparel, will share his insights on Adidas, on the Licensed Football Apparel culture at Adidas, how Covid-19 affected their relationship with Football clubs. As an IUM Alumni Christiaan will also share his tips and hints to students who wish to apply for an internship at Adidas, how to ace the interview process and what kind of opportunities are currently available.



March 23, 2021 – from 4 pm to 4:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_xcc2v5gnRZGBifSFbOLbHQ

www.psg.fr

Paris Saint-Germain was created in 1970. Since the acquisition of the Club by QSI in 2011, Paris Saint-Germain has transformed into one of the best football clubs and one of the main sports brands in the world. The Club has reconnected with Paris, under the philosophy of a unique city, a unique club. Paris Saint-Germain went on to win 22 trophies in just 8 years, reaching a total of 40 trophies in their history, becoming the most successful football club in France.

Matthieu Maignal, Senior Global Sponsorship Development at PSG, will share his insights on the Club, more specifically on his position and the challenges the Football industry is facing with media rights, Covid-19 and how to keep fans engaged.



March 23, 2021 – from 5 pm to 5:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_FuYtJnkEQXy4hERPnXP_7w

www.rosbergxtracing.com

Since retiring from F1 Nico Rosberg has dedicated his career to sustainable technologies. ROSBERG X Racing enables him to combine these endeavours with his passion for racing. RXR will make its bow in 2021, competing in the revolutionary new off-road racing series which will see 550-horsepower, electric SUVs competing in extremely remote environments around the world in order to draw attention to the increasing effects of climate change.

Maximilian Wasler, Managing Director of Commercial Operations for Rosberg XTreme Racing, will share the vision of Nico Rosberg, the challenges of creating a new racing team, their first challenges coming up and their internship opportunities. Ready? Set! Go!

BANKING & FINANCE



altiq

March 23, 2021 – from 10 am to 10:45 am
Zoom registration Link :

https://zoom.us/webinar/register/WN_6s3Lo_rrQhSngqNAPRotMw

www.altiqa.group/fr

Altiqua Group was born from the merger of Guardian, North Atlantic, GFO Global Family Office and Bastion Guardian. A Group based in Switzerland and in the Principality of Monaco with an international vision. Altiqua S.A.M. has been present in the Principality of Monaco since 1978 with more than 20 employees. For institutional or private clients, for family offices, it provides a wide range of consulting services: Business Consulting, Tax Consulting, Legal Assistance and Compliance, Trust, Asset Planning and Foundations, Administrative, Corporate and Accounting services.

This webinar is led by Claudia Vico, Vice Director CFO and Business Advisor, who will present the company and its internship positions.



March 23, 2021 – from 11 am to 11:45 am
Zoom registration Link :

https://zoom.us/webinar/register/WN_vSCuR5FaRzSKL0FA-D4qnQ

www.go-on-group.com

Go-on Group was established in 1997 and since then we are successfully operating in the international field, growing in size and experience. The Group is active in various fields on international markets. Go-on Group is the gateway to Germany, Italy, France, U.S.A., The Netherlands or Russia - additionally it is the gateway to all European countries for companies that want to expand their activities there.

This webinar is led by Gianluca Fossat, Founder & CEO, as well as Ester Bel de Luz, Executive Assistant who will present the company and its internship vacancies.



March 23, 2021 – from 12 pm to 12:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_HWCwGdamQhWvb17dI80D2Q

www.anz.com/corporate/global/singapore/

Singapore is one of ANZ's two regional business hubs in Asia, where we are ranked a top 5 corporate bank by Greenwich. ANZ provides world-class banking solutions for which teams are highly awarded. It aims to be the best bank in the world for customers driven by regional trade and capital flows; providing support to local and global businesses looking to connect with growth opportunities across Asia Pacific and beyond.

Led by Tony Boisson, Valuations Manager at ANZ Singapore for more than 8 years, and an IUM Msc in Finance Students, this webinar will be an open discussion about the Financial Careers in Singapore, the job markets for fresh graduates and some tips and hints to students willing to pursue a career in Investment banking in Singapore.

BANKING & FINANCE

UK



FISHER INVESTMENTS®

March 23, 2021 – from 2 pm to 3.15 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_cZ_j9bAtRfaaQoQY27jspg

www.carnegieconsulting.co.uk www.fisherinvestments.com

www.putnam.com

The Brexit deal leaves the future uncertain for financial services in Europe, and in London in particular. For students or fresh graduates pursuing a career in Investment Banking or Investment Management, the relevancy to target London in 2021 is a key question. Three senior executives working in different fields in Finance will share their vision, their experience of London Financial Market and financial recruitment, as well as their contacts, tips and hints to students.

Darren Reuben is Director at Carnegie, and a specialist Finance recruiter for the London Investment Management sector and has been in the industry for over 20 years, with a focus on the Private Equity sector.

Heather (Brown) Fairclough is Director - Institutional Relationship Manager at Fisher Investments Europe. Graduated with the Monaco MBA, she has several years of experience as Financial Advisor with Merrill Lynch US and UBS Europe.

Graduated with a Msc in Finance at IUM in 2010, Olivier Grimson is Institutional Investment Director @ Putman Investments, an asset management company with offices in Boston, London, Frankfurt, Tokyo, Sydney, and Singapore.

LUXEMBOURG



March 23, 2021 – from 4 pm to 4:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_eKQriw4LTAmWBiDZq5Mh7Q

www.ey.com/en_lu

EY provides advisory, assurance, tax and transaction services to international companies from various sectors, and to financial institutions in particular in Luxembourg.

As Luxembourg's limited partnership regime is particularly attractive for private equity funds, EY has developed a strong expertise in the PE funds advisory.

EY Luxembourg is an interesting place to start one's financial career as it provides a solid financial training, as well as an interesting exposure to the main players in investment management.

Campus recruiters of EY Luxembourg present the activities of EY Luxembourg, the EY recruitment processes, and students and fresh graduates opportunities in 2021.



March 23, 2021 – from 5 pm to 5:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_t-P63scrTpWfInJkGn-tmw

www.home.kpmg/lu

KPMG firms operate in 146 countries and territories, and in FY20, collectively employed close to 227,000 people, serving the needs of business, governments, public-sector agencies, not-for-profits and through KPMG firms' audit and assurance practices, the capital markets. KPMG is committed to quality and service excellence in all that we do, bringing our best to clients and earning the public's trust through our actions and behaviours both professionally and personally.

We lead with a commitment to quality and integrity across the KPMG global organization, bringing a passion for client success and a purpose to serve and improve the communities in which KPMG firms operate. In a world where rapid change and unprecedented disruption are the new normal, we inspire confidence and empower change in all we do.

Hocine Nadem, Senior Manager, will share his insights about KPMG, their activities, their internship and junior positions opportunities.

INTERNATIONAL LUXURY BRANDS



March 23, 2021 – from 9 am to 9:45 am
Zoom registration Link :

https://zoom.us/webinar/register/WN_bG8MxOWcTLGoHNkognTQw

www.louisvuitton.com

Behind the legendary name is the journey of a visionary man who profoundly changed the art of luggage making, and in doing so, changed the notion of Travel itself. Between a craftsman's exceptional technique, and a designer's vision and inventiveness, Louis Vuitton offers its expertise to bring elegance and distinctiveness to its creations: shoes, watches, leather goods, ready-to-wear, jewelry and accessories.

Mehdi Rabhi, Store Director in Monaco, will present the company, share information about LV evolution during the Covid crisis as well as the measures put in place and the new skills needed by the company.

PRADA Group

March 23, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_y2BdJTCITt-4eHWc24nG1Q

www.pradagroup.com

Pioneer of a dialogue with contemporary society across diverse cultural spheres and an influential leader in luxury fashion, Prada Group founds its identity on essential values such as creative independence, transformation and sustainable development, offering its brands a shared vision to interpret and express their spirit.

The Group owns some of the world's most prestigious luxury brands, Prada and Miu Miu, as well as Church's, Car Shoe and the historic Pasticceria Marchesi, and works constantly to enhance their value by increasing their visibility and appeal.

The Group designs, manufactures and distributes ready-to-wear collections, leather goods and footwear in more than 70 countries through a network of 633 stores as well as e-commerce channels, selected e-tailers and department stores around the world. The Group, which also operates in the eyewear and fragrances sector through licencing agreements, has 23 owned factories and approximately thirteen thousand employees.

The company is listed on the Hong Kong Stock Exchange as 1913.HK.

Prada Group is synonymous with innovation, transformation and independence and it is committed to promote a business culture oriented towards sustainability. These principles offer its brands a shared vision in which they are able to express their essence.

Marien Vandevoorde, HR & Talent Acquisition Manager at Prada Group, will present the company, the development of the Group during the Covid crisis, and the career opportunities.



March 23, 2021 – from 11 am to 11:45 am
Zoom registration Link :

https://zoom.us/webinar/register/WN_G8a7WRCPSICE_2WV_rleRA

www.hermes.com

Founded in 1837, Hermès started as a harness workshop in Paris. Originally, the founder Thierry Hermès' intent was to serve the needs of European noblemen by providing saddles, bridles and other leather riding gear. In 1880, Thierry's son Charles-Émile Hermès moved the company's shop to 24 Rue Du Faubourg Saint-Honore in Paris, where it remains to this very day and is the company's global headquarter. Diversified in 16 different 'métiers', some of its most popular and sought after items being the iconic Birkin and Kelly Bags, the Oran and Izmir sandals, the Jumping boots, among many more.

Ana Botanovic, Deputy Floor Manager in Dubai, will present the company, share her career path and her experience in the United Arab Emirates with a special focus on jewellery and watches and on the development put in place during these challenging times.

INTERNATIONAL LUXURY BRANDS



March 23, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_k-t-z2dQQhiiCpweUtmgww

www.bipconsulting.com

Founded in Italy in 2003, BIP is now one of Europe's leading advisory companies employing more than 3,300 people world-wide. BIP's professionals offer management consulting services and business integration services, helping companies in the research and adoption of disruptive technological innovation.

Giovanni Cara, Senior Manager and Fashion & Retail Operational excellence practice lead, will present the company, its international development, the networking measures put in place to coordinate an international team and some opportunities for experienced profiles.

RICHEMONT

March 23, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_NBKRYzqAQL2DodfyyMhJeg

www.stage-global.com

Richemont is the owner of prestigious Maisons, recognised for their excellence in jewellery, watches, fashion and accessories. They are renowned for their distinctive heritage, craftsmanship and creativity.

The unique portfolio also includes leading online distributors that are focused on expert curation and technological innovation to deliver the highest standards of service.

They all aim to conduct business responsibly and create memorable experiences for today's highly sophisticated consumers, who are at the core of our approach. Richemont is made up of 25 Maisons and businesses, and 2189 monobrand boutiques.

Valerie Lejeune, Client Relations Manager Europe and Natalie Peiffer, Client Relations Team Leader will present the Group, disclose their insights and share their career opportunities.

An interview to Laura Dergal, Vice President of Marketing and Content Development, with a special focus on "Succeeding in a male dominated industry".

March 23, 2021 – from 5 pm to 5:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_P_enSjk5SDKDpIrjwUGCkw

www.latingrammy.com

The Latin Recording Academy® is an international nonprofit dedicated to nurturing, celebrating, honoring, and elevating Latin music and its creators. Established as the global authority on Latin music, the membership-based organization composed of music professionals, produces the annual Latin GRAMMY Awards®, The Biggest Night in Latin Music®, which honors excellence in the recording arts and sciences, in addition to providing educational and outreach programs for the music community through its Latin GRAMMY Cultural Foundation®.

WORKSHOPS



March 24, 2021 – from 12:30 pm to 1:30 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_dCvsDNi2Q86hRXh5xbOyzA

www.frisenbergassociates.com

Frisenberg J. & Associates is a trusted and respected provider of retained executive search – also providing a vast network of highly skilled Coaches, Sales Training Professionals, Motivational Coaches and Management Consultants. Frisenberg J. & Associates helps businesses to perfect their people strategies through tailored human resources solutions, strategies, training, and coaching.

The Workshop **“Interview Techniques from A to Z”** lead by Caroline Frisenberg will go through preparations before an interview, during and after. You will practically prepare and review interview questions you may be asked. Learn how to tell your story and “sell yourself”.

This Workshop is targeted for all degrees.



March 24, 2021 – from 12:30 pm to 1:30 pm

Zoom registration Link :

https://zoom.us/meeting/register/tJEpd-qtpjkqG9bISHBTjAcJi5NEAzfDnB_L

www.luca-signoretti.com

Leadership Evolution. Today’s leaders need all the extra support they can get to win in this highly complex and uncertain world. Our mission is to help leaders adopt an innovative mindset, skillset, and new tools to become more resourceful as today’s fast-paced and ambiguous reality requires novel and highly diverse resources. Those leaders who are able to secure access to these resources both from inside and outside their organization will enjoy a game-changing advantage for themselves, their teams, and their enterprises.

The Workshop **“Networking Role-playing session”** lead by Luca Signoretti, usually included in the networking course, allows the students to practice and get more comfortable with the key activity of networking: building relationships by interacting with the other person in a way to generate interest and trust.

This Workshop is targeted for Master and MBA students.

SPORTS & ESPORTS



March 24, 2021 – from 9 am to 12:00 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_zDttzz-eSE6qv2Zl7YJRBO

www.sportcarriere.com

Established in 2001, we were the first job board, recruitment and consulting enterprise solely focused on sport and entertainment in Europe. We are very proud to be precursors in this market and to represent the expertise of France. With both national and international representatives whom are at the heart of the issues within sports and entertainment; Sportcarriere offers comprehensive human resource services which are tailored to your needs. All together we surround ourselves around a common passion: Sport.

Philippe Gasly, Associate Partner at Sportcarriere, will give an overview of the sport industry and positions available and new skills in demand that young graduates will need to acquire.



March 24, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_PTC37E8MT9mkdjgZd6Hylw

www.nicecactus.gg

Nicecactus.gg is a global all-in-one online platform helping gamers engage in competition, train & track their progress to become “the next champion”. We also support the broader professionalization of competitive gaming through services to stakeholders. Established in 2017, the company now operates two inter-related business units: the Nicecactus Gamer Platform (nicecactus.gg) and Nicecactus Gaming Services. The Nicecactus Gamer Platform is at the core of the company, providing everything a gamer needs to progress competitively - all under one roof. The online platform hosts tournaments (using our proprietary technology), provides automated training (using our proprietary fully data-driven game assignment methodology), as well as performance tracking/player dashboard, and more...

Gregory Bolle, Chief Revenue Officer at Nicecactus, will present the company, their establishment within ESports, and their internship opportunities.



March 24, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_gVLcIYFTT-u3d8GT5Q5M1w

www.monacoesports.com

The Monaco eSports Federation works consist of promoting eSports beyond any barrier. We are looking to organize standards and to set standards for future generations. As the National Federation, our obligations include hosting and certifying official events in the country, helping and assisting members, establishing standards for referees, players, certifications, titles and competitions.

Boris Fedoroff and Ignat Brobovic, both active members of the FeSM, will explain the activities of the Federation, how this industry is booming and their internship opportunities.



March 24, 2021 – from 4 pm to 4:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_gamGDb-YSXu4mv2DqWkykQ

www.asmonaco.com/en/esports/

AS Monaco is a historic club of the French Championship, founded in 1924. With eight Ligue 1 titles, ten national cups and two European Cup winners cup (Champions League 2004, European Cup 1992), AS Monaco has one of the most impressive records in French football and a strong heritage. The famous diagonal jersey created by Princess Grace, the Louis-II Stadium built on the Mediterranean Sea, the tradition of beautiful play and the nurturing of young talents (five French World Champions - T. Henry, D. Trezeguet, E. Petit, L. Thuram and K. Mbappé - are from the Academy) are the markers of a club with a unique situation, focused on excellence. Cosmopolitan, like the Principality of which it is an ambassador, AS Monaco relies on a brand known throughout the world and followed by a large community of more than 13 million fans on social networks. AS Monaco Esports Team was founded in November 2017 the team currently has 4 players.

Simon Remoussin, Head of ESports at AS Monaco, and Julien Jalouzet, Head of Digital, will share their insights about the Club, their challenges, and their opportunities.

PARIS OPPORTUNITIES



sportheroes

March 24, 2021 – from 9 am to 9:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_V0a-3ZWGTu6WeS3e9ZJNVQ

www.sportheroes.com

Sport Heroes is a startup offering SaaS solutions to create, manage and animate communities around sport and well-being. Our services allow us to guide, motivate and valorize sportsmen and women throughout their practice.

We have over 300 customers and 1,500,000 users in 150 countries. Our solutions are used by brands (e.g. Adidas, Asics, Coca-Cola), major event organizers (e.g. Paris 2024, IRONMAN), NGOs (e.g. UNICEF, WWF) and corporate (e.g. Orange, BNP, PwC) to animate their communities of customers, fans or employees.

Cody DEMONT: He supports companies in their commitment, cohesion and internal communication challenges.

Hoel ROYER: My job is to create and animate communities of sport enthusiasts. To do this, we base our work on three pillars: inspiration, motivation and rewards.



ACCOR

March 24, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_xBX9xRjpQumJJVrHmTGW8w

www.group.accor.com

We are far more than a worldwide leader. We are more than 260,000 hospitality experts placing people at the heart of what we do, and nurturing real passion for service and achievement beyond limits. We take care of millions of guests in our 5,100 addresses. Proud heirs of the co-founders' vision, everyday our more than 260,000 talented people continue to invent the hospitality of tomorrow and bring to life their passion for the guest.

Fabrice Tessier VP School Relations & Partnerships, has been a member of the Accor family since the beginning of his career, having worked in three operational as well as two regional and four corporate offices. His achievements have been rewarded with a recognition Award from Ecpat NGO in 2004, a nomination for Innovation by The Hospitality Awards in 2010 as well as Company with best-recognized relations with schools in 2018 and 2019.

COURTYARD
BY MARRIOTT

March 24, 2021 – from 11 am to 11:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_C-CaGDJToWGFU2n5CzDMQ

www.courtyard.marriott.com

Courtyard Hotels is Marriott International's largest hotel brand, with more than 1,100 hotels in over 50 countries worldwide. So, no matter where passion takes you, you will find us there to help you follow it.

Clarisse BERDOATI- Sales Leader, will speak about her profession and the challenges of Luxury hotels around the world.

PARIS OPPORTUNITIES



March 24, 2021 – from 12 pm to 12:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_E6Q16lKiTTqjRhh2EkhDeQ

www.mondelezinternational.com

We are far more than a worldwide leader. We are more than 260,000 hospitality experts placing people at the heart of what we do, and nurturing real passion for service and achievement beyond limits. We take care of millions of guests in our 5,100 addresses. Proud heirs of the co-founders' vision, everyday our more than 260,000 talented people continue to invent the hospitality of tomorrow and bring to life their passion for the guest.

Laly Bravard:

Category Manager Standard Savory Aperitif Products at Mondelēz International



March 24, 2021 – from 1 pm to 1:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_p7r8mFO3SbOEpiR-H11Nsw

www.hcazur.com

HC Azur is at the crossroads of real estate, tourism and hotels. This company works with owners throughout the rental process, and with real estate agencies and independent companies by offering tailor-made services that, best meet their problems.

Hervé CABANTOUS: Founder and CEO

He will talk about his entrepreneurship, challenges facing the pandemic Covid-19 and international projects he wants to implement in the coming months

PARIS OPPORTUNITIES



March 24, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_fKOtvOSfRiWF52He_a3JmQ

www.groupe.lefigaro.fr

Groupe Figaro is a French media conglomerate owned by Dassault Group. The Company contains some of the core assets of the now extinguished Socpresse that Dassault purchased in 2006. Dassault renamed its press holdings as “Groupe Figaro” in 2011.[2] Groupe Figaro owns Le Figaro, Madame Figaro, TV Magazine, Le Figaro Histoire, Le Figaro Magazine, Figaro Golf, Figaro Santé, Figaro enchères, Figaro nautisme and Figaro Bourse. As of 2016, its revenues were €520 million and it had 1,500 employees

Eileen Le Muet:

Eileen is the VP International of Groupe Figaro since October 2011. She is in charge of International business for Group Figaro, including ad sales and licensing – both product and publishing – activities. As such, she oversees Sales at MEDIA.figaro, the in-house Ad Sales Organization abroad. Eileen has more than 20 years of International business experience and has held an International media sales position at Time Inc. Group.



March 24, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_pXBSj8qATLeDkiZBOLjCQA

www.societegenerale.com

With nearly 12,000 employees in 37 countries, SG CIB is present in the main financial markets with extensive European coverage and representative offices in Central and Eastern Europe, the Middle East and Africa, the Americas and Asia-Pacific.

Societe Generale Corporate & Investment Banking has been committed to supporting corporates, financial institutions and investors.

Samuel Taylor:

Head of equity derivative structured product trader assistant in Societe Generale Corporate and Investment Banking - SGCIB.

INTERNATIONAL LUXURY BRANDS



March 24, 2021 – from 9 am to 9:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_5dGb38t5RZaa5XYhn70lEg

www.vistajet.com

VistaJet is the first and only global aviation company. On its fleet of over 70 silver and red business jets, VistaJet has flown corporations, governments and private clients to 187 countries, covering 96% of the world.

Founded in 2004 by Thomas Flohr, the company pioneered an innovative business model where customers have access to an entire fleet whilst paying only for the hours they fly, free of the responsibilities and asset risks linked to aircraft ownership.

VistaJet's signature Program membership offers customers a bespoke subscription of flight hours on its fleet of mid and long-range jets, to fly them anytime, anywhere. Customers can also request Direct one-off flights through the industry's first end-to-end booking app or a 24/7 global team.

Daniel Connacher, Talent Acquisition Manager, will present the company, share some insights about the company development during the past months, and the skills and knowledge that will be needed for the next career opportunities.



March 24, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_4QQKLe3KSYGRnneQS1IV4g

www.labelium.com

Labelium is a Digital Performance Agency driving business growth through data-driven strategies in more than 16 countries.

Since 2001, our 400 skilled team members have been supporting hundreds of local and international companies to develop and/or secure a leading position in their markets. Our clients trust us to design and implement innovative, performance-driven and cost efficient digital strategies, and ensure winning e-commerce and e-retail programs.

We are Google, Facebook and Amazon premium partners, always seeking the best approach for our clients.

Labelium's clients agree that our forward-looking, collaborative and strategic approach sets us apart from other agencies.

Amongst Labelium's 400+ customers, we count leading companies such as LVMH, L'Oréal, Carrefour, David's Tea, Löle, Christie's, Rudsak, ba&sh, Dior, Warner Bros, Club Med.

Our teams in Europe, Americas and Asia keep a close eye on the ever-evolving digital media space, allowing us to react quickly to changes and new technologies and recommend the most innovative solutions.

Our work is driven by performance and teamwork to show clear and measurable results. This is rewarded by the true loyalty our clients have towards us.

Laureline Ruiz-Zeghal, Managing Director UK and Daphne Fishman, Associate Partner will present the company, and share their career opportunities.



BE EXCEPTIONAL

March 24, 2021 – from 11 am to 11:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_7Vn86HzHOa-Olg54i52hjw

www.st-dupont.com

French Maison founded almost 140 years ago (in 1872) the reference for luxury accessories: Excellence in design and quality, handcrafted in France created for exceptional people (international elite & connoisseurs).

Perfect gift, epitomizing French Art de Vivre for exceptional moments.

Dupont triumvirate of beliefs: quality design, creativity, and meticulous craftsmanship in all 4 Arts: Art of Travelling, Writing, Fire and Seduction.

Brand assets S.T. Dupont products balance old luxury traditional lines with new luxury products - with an offer to suit all ages. Desirable products made in one factory in the French Alps with exceptional artisans creating unique works of art from bespoke pieces to everyday, luxury products.

To discover S.T. Dupont is to discover a special lifestyle, which makes it much more than a gift. This discovery is one that remains in families for generations and is regarded as a representation of quality as oppose to an object to use.

Alfonso Gonzalez, Country Manager, will share his career path, and the devolvement and changes put in place with a particular focus on Spain. Mr. Gonzales will also share some hints and information about the skills that will be needed by the company in the future.

BANKING & FINANCE



March 24, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_Li_BhhfQYOrXYo94AKKpA

www.8advisory.com

Eight Advisory was founded in 2009 by 8 former partners of Arthur Andersen/Big 4 company as a firm specialized in Transaction Services, Restructuring and Transformation. Today, Eight Advisory has grown to 460+ employees (including 60 partners) in France, UK, Belgium, Germany and Switzerland.

Together with the Eight International network, counting over 600 employees in more than 20 countries, we respond to a growing demand for financial advice of private equity firms, medium and large sized corporates, investment banks.

Eight Advisory Germany was established in Frankfurt in 2018. Together with our second German office in Munich we are offering customized financial, tax and transformation services for various projects e.g. M&A transaction, reorganization, carve out, refinancing, tax structuring and transformation.

Led by Marc NICLAS , Partner Transaction Services, Hannah BOCKMANN, Analyst and Marco BENKERT, Analyst (and IUM Alumnus), the webinar will describe the unique positioning of the company and the internship/junior opportunities for European students.



March 24, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_LFie5XORTxadd61Trqw94Q

www.ey.com/fr_fr/

EY is a global leader in assurance, consulting, strategy and transactions, and tax services. EY Monaco offers all the EY services, for Monaco companies or Monaco local subsidiaries, primarily for banks and financial institutions and international companies.

Philippe Pierre Blanc, Senior Manager Audit at Ernst & Young Monaco, will present EY Globally and in Monaco, the EY development in the area and their needs for talents : in Monaco, as globally, EY recruits regularly interns and junior professionals.



March 24, 2021 – from 4 pm to 4:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_CD7gDSksTqu0OK7iVWgD8w

www.rothschildandco.com

Rothschild & Co Wealth Management Monaco is the Monegasque subsidiary of Rothschild Martin Maurel, branch of the Groupe Rothschild & Co that is specialized in private management. Created through the combination of two independent private banks, she benefits from the international reach of the Rothschild & Co group along with a stronger regional base. As independent entrepreneurs, our family model and entrepreneurial spirit allow us to build, over time, a relationship of trust and proximity with our customers. Our uniqueness is part of this family banking DNA. This rare quality of relationship reinforces the trust that our clients place in us, often from generation to generation. We owe it to them to ensure the valuation of their assets and the security of their investments, with the confidentiality that this profession requires. Our bankers, experienced professionals, forge long-lasting relationships of trust with each of their clients day after day. Our unique model, combining the quality of human relations and the expertise of talented bankers, meets the expectations of our clients.

Frederic Geerts, CEO of the Bank Rothschild Martin Maurel will present the unique positioning of the Bank in Monaco, its development ambitions and current/future needs for talents.

MONACO JOB MARKET



March 25, 2021 – from 9 am to 9:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_BH392STAS123MSmFmN5CwQ

www.frisenbergassociates.com

Frisenberg J. & Associates is a trusted and respected provider of retained executive search – also providing a vast network of highly skilled Coaches, Sales Training Professionals, Motivational Coaches and Management Consultants. Frisenberg J. & Associates helps businesses to perfect their people strategies through tailored human resources solutions, strategies, training, and coaching.

Commission d'Insertion des Diplômés was created in 2010. The Commission's objective is to help young Monegasques or Monaco residents enter the Monaco job market. Since 2010 the CID has helped over 236 young graduates and successfully had them recruited within a Monegasque company. The CID also helps Monegasque expatriates if they wish to come back to Monaco.

Caroline Frisenberg, Managing Partner at Frisenberg & Associates, and Muriel Bubbio, Head of Mission at the Ministry of Health and Social Affairs, will share their insights on the Monegasque Job market.



March 25, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_RRX6x5_zQdKe4tEdRC_jww

www.madsenscripps.com

MadsenScripps builds high performance leadership teams, from Director to CEO & Board, for clients that range from Investors, start-ups, and fast growth companies, through to some of the largest global brands in technology. MadsenScripps offers a pan-European search service to support the explosion of the internet economy. It's a dynamic space. Today we have offices in London, Monaco, Stockholm and New York, and have completed more than 2000 assignments hiring some of the most challenging roles. We have helped to build some of the most successful companies in technology, from those who built the internet, through to the new wave of digital businesses that are now empowering the internet economy.

William Langdon, Partner at MadsenScripps, will provide an overview of the company's activities, their challenges and internship opportunities.



March 25, 2021 – from 11 am to 11:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_Fqapuc7mRUeRgkhLVIqt1Q

www.dietsmann.com

Dietsmann is the leading independent specialist in Operation & Maintenance (O&M) services for continuous-production plant in the Oil & Gas, Conventional Power Plants & Nuclear power generation industries. With over 40 years of accumulated know-how and with a workforce of more than 5,000 people representing 60 nationalities, major international energy companies entrust us with the O&M of their production facilities around the world. Today, Dietsmann is investing in new technologies to provide a "Maintenance 4.0". To do so it works on robotics with the Taurob "Inspector" autonomous robot and develops the latest technologies in Big Data analytics, Artificial Intelligence, Machine Learning and Cloud Computing

Florie Anne Benichou, Group Recruitment Manager, and Jean Christophe Baudens, Group Human Resources, will present Dietsmann's activities, how Covid-19 influenced their way of doing business, their opportunities and skills in demand.

Mitton International Wines

Premium New World Imports

March 25, 2021 – from 12 pm to 12:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_c1Rd7zc7St63UXMIdyLzlg

www.mittonwines.com

Mitton International Wines is a dynamic trading company importing and distributing boutique Argentinean, Australian, New Zealand and South African wines to leading hotels, private clubs and international restaurants across Continental Europe. Our specialist wine selection is regionally diverse and all of the wineries are family-owned and small producers. Owner and founder Bradley Mitton has developed the company since 2002 and has gained an excellent reputation in Europe's luxury food and beverage sector. With event partner Club Vivanova, we run gourmet events in conjunction with our five-star hotel and gastronomy partners to build relationships between private and trade clients whilst showcasing our excellent wines.

Bradley Mitton, founder, will share his insights on the wine trading industry, how current effects are affecting his business and his internship opportunities.

WORKSHOPS



March 25, 2021 – from 1 pm to 1:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_nc-0nELtQ1ym7x9uQhA3Gw

www.frisenbergassociates.com

Frisenberg J. & Associates is a trusted and respected provider of retained executive search – also providing a vast network of highly skilled Coaches, Sales Training Professionals, Motivational Coaches and Management Consultants. Frisenberg J. & Associates helps businesses to perfect their people strategies through tailored human resources solutions, strategies, training, and coaching.

The Workshop **“Influence your Virtual Career Interview”** lead by Caroline Frisenberg. First 2 minutes are crucial in an interview, online as well as offline. Giving the right first impression both technically and personally is key for a successful interview. This session will go through technical set up and preparation for a Zoom interview, how to prepare, computer set up, light, angle, sound. Managing several interview partners, how to prepare and research the people you are meeting. Answering questions about yourself, “elevator pitch”. Mini workshop and practice of how the present oneself during the session.

This Workshop is targeted for all degrees.



March 25, 2021 – from 1 pm to 1:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_EXtoSdCJRCqylYelagj4fA

« Workshop : The Job Exploration »

an easy method to:

- gather information about a role before applying
- connect and add professionals to your network
- introduce yourself when there is no job available

In this 40-min workshop, learn about the « Job Exploration » method:

- the importance of gathering information to make great career choices
- your network: who is already in and who you need now
- how to efficiently conduct a « Job Exploration »
- every other benefits you haven't think it yet

The « Job Exploration » recipe:

- list all the questions you have in mind, before applying for a job
- identify who will be the best person to answer your questions
- break the ice and ask for a « Job Exploration » phone call
- prepare your questions and conduct the interview
- smartly introduce yourself and ask to keep in touch

© Workshops created by Joy Souillart - goaldigger.fr

SPORTS & ESPORTS



March 25, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_IID8G7_DTnW_uySm80ijEw

www.asmonaco.com

The AS Monaco Football Club is the football club of the Principality of Monaco since 1919. It is affiliated to the French Federation of Football and evolves in Ligue 1. With a history full of success and with a prize list stocked with trophies, AS Monaco is a major club of the French and European football. Leaning on a solid sport project, a know-how recognized regarding training and a cosmopolitan culture, AS Monaco intends to represent proudly the Principality of Monaco, faithful to its roots and opened to the World.

Valeria Belozertsova, Senior Manager Global Sales & Partnerships, will discuss the Club's challenges, what her daily job is made of, how Covid-19 has affected the club and their internship opportunities.



March 25, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_H3I0OsTxTsmZT5Z_DNAufw

www.mcsaatchi.com

M&C Saatchi formed in 1995 by the brothers Maurice “Lord” Saatchi and Charles Saatchi and Jeremy Sinclair, Bill Muirhead, David Kershaw. It is now the biggest Independent Creative Agency Network in the world with over 2,000 employees and more than 30 Offices Worldwide, all founded on one core principle: Brutal Simplicity Of Thought.

Victor Cobos, Vice President of International Business at M&C Saatchi, will present the company's activities, their challenges, how their way of doing business is evolving and their opportunities.



March 25, 2021 – from 4 pm to 4:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_g2cjpL4nTW-P3paypmsmJA

www.iqoniq.com

IQONIQ is a new fan engagement platform that exclusively targets the “Sport & Entertainment world”. Combining all the modern-day features of fandom into a single platform, IQONIQ provides fans with a new, never-seen-before fan ecosystem to experience a deeper, rewarding and purposeful engagement with their Idols as well as their favorite clubs/teams from sports and entertainment.

Juli Ferré Nadal, Head of Brand Partnerships at IQONIQ, will share his insights on his role, the company's fast evolution, the skills in demand and profiles they will be looking to integrate in their team.

PRIVATE BANKING



S&P Global

March 25, 2021 – from 9 am to 9:30 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_NyP6TzP5Q1CvaWV6YX_-yg

www.spglobal.com

S&P Global is the world's foremost provider of transparent and independent ratings, benchmarks, analytics, data, research, commentary and ESG solution. Its divisions include:

- S&P Global Ratings, which provides credit ratings, research and insights essential to driving growth and transparency.

- S&P Global Market Intelligence, which provides insights into companies, markets and data so that business and financial decisions can be made with conviction.

S&P Dow Jones Indices, the world's largest resource for iconic and innovative indices, which helps investors pinpoint global opportunities.

- S&P Global Platts, which equips customers to identify and seize opportunities in energy and commodities, stimulating business growth and market transparency.

Igor Rudenco is an IUM MscFIN Alumnus, he is Relationship Manager - Financial Institutions at S&P Global Market Intelligence : he is presenting here his career journey with S&P Global, as well as a unique entry opportunity for students who end their studies in 2021: a junior graduate program "S&P Global Market Intelligence Client Services Associate Programme - Paris - July 2021"



UBS Wealth Management

March 25, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_nr_urw5oSwGQ2QIKMXZJWQ

www.ubs.com

In Monaco since 1956, UBS offers a complete range of Wealth Management services including financing, tailored advice and investment management. We provide financial services to Ultra High Net Worth and High Net Worth individuals, Family Offices and Financial Intermediaries.

Globally, UBS provides Wealth Management, Asset Management and Investment Bank services and has a strong presence in all the world's major financial centers and offices in more than 50 countries.

Geoffroy Chatelard is Director at UBS, Head of Marketing & Communication Monaco, UBS Global Visionaries Program Ambassador and Member of the Management Team in charge of CSR and sustainable initiatives. Interviewed by an IUM student, he shares his vision and his experience on the latest changes, disruptions and challenges in the Private Banking area, and impact on competencies and junior jobs.



CMB
MONACO

March 25, 2021 – from 11 am to 11:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_02QVm_joSqj1fY-OJCpfQ

www.cmb.mc

CMB Monaco is a leading international Private Bank based in Monaco since 1976 and part of the Mediobanca Group. It offers first-class services and the most advanced investment skills, through innovative solutions and an agile approach, and promotes an evolved private banking attitude that matches the higher financial expectations of global elites, with a mission to be the benchmark bank for Monaco residents, a wealth management boutique for international clients, and an investment and corporate banking opportunity maker.

Considering CMB's strong expertise, current and upcoming developments and opportunities, the CMB Teams will focus the presentation on 2 specific "B to B" activities : 1- External Asset Manager /Multi Family offices dpt, 2 – creation & management of dedicated Fund for family.

Led by Nathalie Aresi, HR Director, Cedric Cazes, Director, Head of External Asset Manager/ Muti Family Offices and Lionel Chareyre, Director CMG (the Asset Management branch), the webinar enables students to discover unknown but dynamic activities of a Private Bank.



Julius Bär

March 25, 2021 – from 12 pm to 12:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_1M1T0pWNTTmbIx8Qgq7J2g

www.juliusbaer.com

Julius Bär is the international reference in wealth management, based on a solid Swiss heritage. With origins dating back to 1890, we have been dedicated to serving and advising private clients and family offices from around the world for over 125 years.

For Julius Bär, wealth management is about more than providing favourable returns. It is about providing a fully holistic service for our clients and building lasting relationships based on partnership, continuity and mutual trust. Headquartered in Zurich, Julius Bär is present in more than 50 locations worldwide, including Dubai, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Milan, Monaco, Montevideo, Moscow, Mumbai, Singapore and Tokyo.

Remy Bersier is Member of the Executive Board Bank Julius Bär & Co. Ltd / Head Emerging Markets - Middle East - Eastern Europe - Africa – Monaco. Sharing his vision on the future of Private Banking and future of talents, along with the Monaco HR team, Mr Bersier inspires students with his personal approach of Private Banking, based on values and personal relationships.

BANKING & FINANCE



March 25, 2021 – from 2 pm to 2:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_0e3Yog8AREqvbhJn84zTZA

www.msiom.com

Moore Stephens S.A.M. is a professional Services Firm incorporated in the Principality in 1956. We offer innovative solutions to our clients tailored to meet their specific needs.

Moore Stephens Services S.A.M is a member firm of Moore Global. Moore is one of the world's major accounting and consulting networks consisting of 307 independent firms, 667 representative offices and 27,081 people across 105 countries.

Why should 2021 students consider a career in Audit and Financial Advisory? What are the various career journeys of interns, audit managers and partner at Moore Stephens. How to “efficiently” apply for Moore Stephens, and “stand out from the crowd?”

An open discussion with Andrew Gallagher, Partner, Holly Basile, Senior Audit Manager, and Liam Armstrong, intern.



March 25, 2021 – from 3 pm to 3:45 pm
Teams Link :

https://teams.microsoft.com/l/meetup-join/19%3ameeting_YTAXYTZhY-TUtZWM2NC00OTQ2LWE4MjEtYWYwMjcwNDAxOTcy%40thread.v2/0?context=%7b%22Tid%22%3a%221eb34f73-38dd-42db-98db-53b54e749d52%22%2c%22Oid%22%3a%229ca37c53-7e8e-45ee-b24e-52e374c9956e%22%7d53b54e749d52%22%2c%22Oid%22%3a%229ca37c53-7e8e-45ee-b24e-52e374c9956e%22%7d

www.caisse-epargne.fr/cote-d-azur/

Caisse d'Épargne Côte d'Azur operates in the heart of an attractive region. As a cooperative bank, it pursues an ambitious development policy, combining economic performance and societal commitment. Our 1,700 employees are the key players in this success. They support and advise all of our clients (individuals, professionals, companies, communities, etc.) on a daily basis, in the departments of Alpes-Maritimes and Var and in Monaco.

Loïc Chollet-Verge, Director of the Monaco branch, and Jean-Christophe Calmels, Financial Engineer, will present Caisse d'Épargne Côte d'Azur Corporate Finance activities, how Covid-19 impacted their way of doing business, the new skills in demand and their internship opportunities.



March 25, 2021 – from 4 pm to 4:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_G-ipDtGkSF-BOMnvG2Sl4Q

www.ennessglobal.com

Enness was founded in 2007, at the height of the financial crisis, with a plan to fill a gap in the marketplace. Our mission was to become the go-to international, complex mortgage advice brokerage for high net worth individuals whose interests were not perfectly serviced by the incumbent brokerages.

Fast forward to the present day and Enness is now considered to be the world's leading mortgage broker for prominent, high profile, high net worth individuals, and shows a solid track record when it comes to providing mortgage solutions for even the most complex of financing scenarios, enabling us to have advised and completed on some of the biggest mortgage transactions in the UK and across the globe.

Enzo Marchetti, Vice President - Enness global mortgages, also IUM Alumnus describes Enness activities, further developments and internship needs.



March 25, 2021 – from 5 pm to 5:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_slg1Nbb5SZyFq7vj919B5Q

www.gfggroupe.com

Founded in Monaco in 2010 GFG Groupe Financier de Gestion SAM is the investment manager of GFG Funds, a Luxembourg SICAV which manages four fixed income focused UCITS funds available for European distribution.

The Monaco based Investment Team and Quantitative Division (GFG Lab) play a fundamental role in making GFG a reliable partner and a recognized successful story in the fixed income market as evidenced by the many awards.

Tommaso Mingazzini, PhD, is Financial Risk Manager also responsible for Fund Selection and Data Analysis at GFG Group Monaco. He describes here GFG activities and talent needs, with a specific highlight on a current internship position.

HOSPITALITY & EVENTS



March 25, 2021 – from 9 am to 9:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_g3KOGRw2Qb-pXY-LxA0d3w

www.fairmont.com/monte-carlo/

From pristine beaches to sophisticated cities to iconic castles, Fairmont is dedicated to connecting guests to the extraordinary places we call home. Unique architecture, expressive decor and thoughtful service are the hallmarks of our brand. What sets us apart is our primary goal: providing our guests with unforgettable experiences.

Inspired by our unique destinations, committed to providing authentic experiences and focused on delivering extraordinary service, Fairmont Hotels & Resorts eagerly looks forward to welcoming you to one of our hotels. Consider us your personal gateway to the world's most extraordinary places. Our promise of timeless elegance and the highest standards of service will help you make memories that last a lifetime.

Jean Francois Jourdan, Directeur Hebergement, will present the company, give an overview of the sector in Monaco and share the development and changes put in place to face the Covid crisis. He will also share Information about the new profiles and skills needed.



March 25, 2021 – from 10 am to 10:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_bVu2svNWTDyH6uZs2Umykw

www.phoenixhotelcollection.com

PHOENIX is the brainchild of Thierry Naidu, a hands-on man trained in the universe of hotels from a very young age, who has built a team of workers who love hard work and the art of luxury yet informal hospitality.

The PHOENIX mission

We start by helping hoteliers discover the core elements of their profession: welcoming guests, offering high-quality services, cultivating discipline, catering to the senses, and smiling!

We provide ways to lighten their loads and once again make their work about pleasure.

Isabelle Fremont, Director of Sales & Marketing will present the company, give an overview of the sector in Monaco and share some information about the changes put in place to face the Covid crisis and about the new profiles and skills needed.

HOSPITALITY & EVENTS

DAY ONE
EVENT

www.dayone-event.com



www.raising-stones-events.com



www.inspireme-mc.com

March 23, 2021 – from 11:00 am to 11:45 am

Zoom registration Link :

https://zoom.us/webinar/register/WN_yrUvlfq-T6eaEeYFgMIBZw

Created in August 2009 in Antibes and in July 2010 in Monaco, **Raising Stones Events** is one of the most innovative destination and event management companies in France and Monaco. Our team members possess more than 35 years of experience in the meetings, incentives and events business, producing spectacular and unforgettable events for domestic and international clients. We draw on our experience to provide you with creative solutions tailored to your specific needs and continually raise our level of performance to meet your expectations and do whatever is necessary to make it reality. We have recently expanded and strengthened our capabilities with the acquisition of a company specializing in « engagement and incentive ». It gives us more expertise, greater creativity, providing you the best value for money. Our commitment to quality is our top priority as we add these services, with the goal to be a stronger partner to you and provide more value in the short-term and long-term. We continuously strive to create new ideas, and provide the quality of services you expect from a partner.

InspireME Monte Carlo is a proud Monaco based boutique consultancy agency offering an unique and alternative concept in full-service event management. What sets InspireME apart are the authentic, creative and inspiring programs with bespoke, extraordinary experiences; local knowledge, flawless operations; high standards and most important outstanding personal service. Committed to societal advocacy and restoring our planet, we co-create purpose-led initiatives that contribute to the Sustainable Development Goals (SDGs) and the empowerment of others.

Day One is a unique place to keep humanity at the center of a world shaped by technology. Designed for changemakers and organizations that value a global conversation and are the first to take action, Day One is the place for visionary leaders to participate in global debates and drive towards concrete decisions.

Our vision: being a catalyst for a fair and inclusive digital world

Our mission: help corporations understand and act

A spirit of action underlies Day One. It's not just an event, it's a movement to shape the future by working to bring a vision to life: the first day of a fair digital age.

Round Table discussion about **“Rethinking Events, roles and competencies”** with Miek Egbert, Founder at InspireME, Denis Jacquet, Founder & Meaning Provider at DayOne, and Pierre Oudine, Managing Director at Raising Stones Events.

YACHTING



March 25, 2021 – from 1 pm to 1:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_mBRXoCF0QX-S_5sY6xb9Gw

www.ypyinternational.org

Young Professionals In Yachting - We are dedicated, enthusiastic and ethical young professionals networking, sharing knowledge, and nurturing long-lasting relationships to achieve success and global recognition within the yachting industry.

About YPY - Regular meetings occur monthly and consist of sharing industry news, hosting professional development seminars with talks by top industry leaders and fostering professional development. We allow members to share any industry news or updates for discussions and encourage new ideas and member collaboration. The association also hosts sponsored social events for networking opportunities. Membership is limited to land-based business professionals within the yachting industry between the ages of 21 and 40.

Juan Andrade Monaco President and Sébastien Clavé, General Secretary will present YPY Monaco and its specific offers and its networking opportunities for IUM students.



March 25, 2021 – from 2 pm to 2:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_3WnuttCGS3Gz2w98bl4ijg

www.boatside.net

Yachtside Group is divided in two companies:

The first one, Yachtside, is a company specialized in the sale of Yacht established in the yachting industry for many years. Yachtside is dedicated to the sale of new and pre-owned vessels, as well as the charter and management of Yacht. With a Worldwide coverage, Yachtside continues to pursue its international expansion. We focus on availability and irreproachable professionalism.

The other company: Boatside Water Toys Expert is a team of professional expert in the nautical industry passionate about water sports, with more than 25 years of experience in different area of the yachting industry and hospitality. We are specialized in the commercialization of water toys and design & deco accessories. We manage everything from A to Z. More than a job it's a passion for them, and they want to share it with you.

Charles-Michel Leke-Lekombre, Sales Partner, will present the company, his career path and the career opportunities at Yachtside Group.



March 25, 2021 – from 3 pm to 3:45 pm

Zoom registration Link :

https://zoom.us/webinar/register/WN_XM1DGFFuRsOsskm_RWhp9A

www.medyachtservices.com

Med Yacht Services, “registered ship agent” with offices in Italy, France, Spain, operates all over the Med providing the best assistance in the most exclusives marinas.

In Fort Lauderdale, a new central office is located in the heart of the business district.

Only ONE dedicated contact ensures our customers to take advantage from a global service.

The adopted method is dynamic, shaped to ensure expertise and fast solutions while offering exclusively first-class Yacht Services.

Alessandra Di Feo, Business Development Manager, will present the company, their new “go green” project and the international career opportunities for the next months.

SWISSPATH

Yachting

March 25, 2021 – from 4 pm to 4:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_gqu-0PNvSuuFNbc-pg8UHw

www.swisspath-yachting.com

Swisspath Yachting is a boutique yachting company based in Switzerland and Monaco and forms part of the Swisspath Group, an independent multi-family office based in Zurich. We provide the full spectrum of yachting services, including yacht management, charter management & brokerage, yacht sales & acquisition and consulting. Being a part of the Swisspath Group allows us to go beyond the typical yachting services to include corporate and VAT advisory services, concierge and expedition planning services, all of which aim to provide our clients with a full turn-key solution, under one roof.

Boris De Bel, Managing Director and Candice Christiansen, Charter Management & Brokerage will share their insight about the industry and the changes they have put in place to face these challenging times.

YACHTING

Y.CO

March 25, 2021 – from 5 pm to 5:45 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_YcwpDaWLQ0WHMPQX_PECfg

y.co

Y.CO is a full-service yacht company. We manage large yacht operations, broker yacht sales, purchases and charters and coordinate new build and refit projects from superyacht hubs worldwide. Deliberately boutique, we stay small to think big. And we've been providing bespoke service for our Clients, by choice, for over 15 years.

Yachting for us is not just a business. It's a lifestyle. We see yachts not as assets, but as platforms for extraordinary, once-in-a-lifetime experiences. We're known for bringing imagination and innovation to the yachting industry. Predicting challenges before they happen. Envisioning the future of yachting before it unfolds. Making sure our Clients' time on the water isn't just seamless, but sensational too.

Charlie Birkett, CEO, will present the company and share some insights about the profiles and the new skills required after Covid crisis.



March 25, 2021 – from 5:45 pm to 6:05 pm
Zoom registration Link :

https://zoom.us/webinar/register/WN_tk-yG64uSDOJ10d060p5gw

www.hhyachtingservices.com

What H&H Supplies and Services aims to be is essentially the best problem-solver for our clients. As soon as yacht captains call us requesting any type of services, we immediately put all our commitment to provide the best solutions for their needs the most rapidly possible and with the maximum attention to details, indeed our motto is "Your captains on land". We therefore provide our clients with the best solutions concerning all their possible needs and requests, going from berth reservations, bunkering and shipyard assistance to complete event organization, taking care of every aspects from food and beverages provision, flower arrangements and luxury furniture. Nowadays, we are more and more developing our services of boat sanitization, developing with our partners innovative ways and instruments of dealing with the COVID-19 issue onboard, to let our clients enjoy their best yachting experience.

Valentino Rolla, CEO and Matteo Lupo, General Manager Assistant, will present the company and share the career opportunities for the next months.

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